



KOENIG WILLIAMS CONSULTING LLC (KWC) COMPANY INFORMATION

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CERTIFICATIONS



CAPABILITIES NARRATIVE

With **20+ years of experience**, Koenig Williams Consulting LLC (KWC) provides tailored solutions in **organizational development, change management, and program delivery**. Using a people-first approach, KWC drives growth through **development, team building, process improvement, and strategic planning**.

NAICS CODES

- **611430** - Professional and Management Development Training
- **541611** - Administrative and General Management Consulting Services

▶ ORGANIZATIONAL AND LEADERSHIP DEVELOPMENT

Boosting organizational performance and culture with research-based strategies and leadership training.

▶ COACHING AND TEAM OPTIMIZATION

Enhancing potential through personalized coaching and fostering collaboration.

▶ STRATEGIC PLANNING AND PROCESS IMPROVEMENT

Aligning processes & technology with long-term goals, ensuring efficiency and sustainable

DIFFERENTIATORS

- **People-Centered Expertise:** Takes a people-first approach to leadership development and coaching.
- **Certified Expertise and Experience:** PROSCI, Culture, PMP and SAFe Agile certifications, combined with over 20 years of experience.
- **Process-Driven Success:** We ensure sustainable, long-term impacts through proven methodologies like PROSCI, Lean Six Sigma process improvement and culture framework.



PAST PERFORMANCE

1

ORGANIZATIONAL DEVELOPMENT LEADERSHIP TRAINING PROGRAM | 2020-2023

Increased productivity and engagement by 30% through a customized employee development initiative for a financial service organization.

2

OPERATIONAL EFFICIENCY IMPROVEMENT | 2020

Streamlined processes for a financial services client, resulting in a 25% reduction in operational costs and improved overall performance.

3

PROGRAM DELIVERY AND FINANCIAL MANAGEMENT LEADERSHIP | 2007 - 2023

Managed program delivery and financial oversight for large system capabilities, ensuring successful execution and budget alignment, which led to enhanced operational efficiency and mission success.